**Resume of Candidate-6331:**



**SUMMARY**

An accomplished manager, product developer and consultant with a proven record of launching innovative packaging products for the consumer products market, prestige beauty care, industrial & institutional cleaning and food safety, medical devices and medical nutrition. I hold several product patents and sustainability awards while influencing packaging for several Fortune 100 companies. I have the ability to manage, prioritize and deliver on strategic objectives while working in global cross functional teams. I am adaptive to change, highly creative with strong entrepreneurial skills and enthusiasm.

## PROFESSIONAL EXPERIENCE

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**Major Medical Nutrition Company 2010 to 2012**

***Section Manager, Advance Technology / Strategic Packaging Innovator***

Responsible for developing strategies and programs for advancing breakthrough new technology within SR&D. Working closely with R&D, Market Insights & the Global Brand team, to understand customer’s needs for each of the company’s brands. Through collaborations, was able to deliver a continuous pipeline of new packaging technology to drive increased value.

* Organized the programs for the newly created Rapid Prototyping team (Formula, Package, Process and Analytical). Resulting in a $10 million annual budget for early R&D development.
* Designed the new 2000 sq.ft. Innospace / Innolabs for R&D and supplier collaboration.
* Co-wrote and presented the quarterly Packaging Strategy & Innovation Plan to the executive committee.
* Led the Packaging Innovation Workshops with Market Insights to generate concepts for the brands.
* Led the core team establishing the Sustainability Strategy based on the economic value of nutrition / health.
* Lead Engineer on a kitchen appliance / powder dispenser for Medical Nutrition (4 patent filings).
* Coordinated engineering efforts at the design firm on a new tube feeding system for medical nutrition.
* R&D representative on the team leading the mobile health strategy including interactive technology /QR tags.
* Put in place the Packaging research agreement with Michigan State on a technique for extended product life.
* Worked with the University of Illinois on medical nutrition for the Subsistence Marketplace in India.
* Guest Speaker at the 4th Annual International Conference on the Subsistence Marketplace, Loyola University.

**Major World Leading Global Cosmetics Company 2007 to 2010**

***Executive Director, Package Development***

Responsible for the development of sustainable packaging solutions for the Company brand. Managed the packaging portfolio for 1,100 professional hair care, skin & body, and lifestyle & spa products.

* Managed a staff of 4 packaging developers and technicians. Coordinating engineering efforts with EL NY.
* First Beauty Company to load colorant onto recycled resin. The Light Element HDPE jars contain 99% PCR. Received the AmeriStar & 3M Integrity Award for its use of recycled materials & manufactured w/Wind Power
* Responsible for all packaging certifications that led to Company being endorsed as a Cradle to Cradle company
* First Beauty Company to have 7 products Cradle to Cradle certified.
* Annually increased use of post consumer recycle content for plastic bottles, jars, closures, tubes and cartons.
* Certified cartons with the Forest Stewardship Council (FSC) with up to 100% recycled fiber.
* First Beauty Company to use natural pigments from our makeup color to decorate cartons.
* Proposed $1.5 million in cost savings and its implementation within a 2 year period.

**Major Industrial and Institutional Cleaning Products Company** **1998 to 2007**

The product portfolio includes floor care coatings/machines; sanitization and disinfectant chemistry, in-plant cleaning for food and beverages, general maintenance supplies and cleaning tools.

### *Lean Leader, Global Value Chain* (2006-2007)

Key member of the newly created Continuous Improvement Group. The team’s primary focus was on creating customer value through improved processes using Lean principles and plant consolidation.

* One of 30 individuals selected globally to be a LEAN (6 sigma) leader and to facilitate Kaizen events.
* Facilitated and/or participated in over 10 Lean events to date.
* Performed 5S Audits, KanBans for packaging components and Visual Metrics for Manufacturing.
* Successfully completed 6 sigma / Black Belt course work at Milwaukee’s School of Engineering (MSOE).

### *Senior Group Manager, Head of Global Package Development* (2002–2005)

Directed globally dispersed project teams and coordinated development activities such as packaging development, procurement, selection and qualification of manufacturing equipment; corporate environmental programs.

* Managed the packaging innovation group in both Europe and North America (13 engineers and technicians).
* A member of the RD&E team which implemented a radically new technology for dispensing highly concentrated chemicals through a venturi system. Ready-to-dispense system generating over $50 million in sales following initial launch, (15 patents).
* Coordinated the packaging realignment when the company acquired the third largest category leader.
* Led the research & development on RFID/EPC technology for the Wal-Mart and DOD implementation.
* Lead the evaluation of a PLM (product lifecycle management) solution for project portfolio management and product data management.
* Helped develop the Environmental and Sustainability programs for global packaging materials.

### *Global Packaging Manager / Senior Engineer* (1998–2002)

* Implemented a totally new RD&E document control system for materials specifications (Optiva / Formation).
* Responsible for managing the global packaging resources and strategies for the corporation.
* Established
* the processes for developing, patenting and implementing global packaging solutions and innovations.
* Managed the transition of shared resource when the company separated from its parent company.
* Led cross-functional teams in project development while simultaneously recruiting, supervising and developing over 10 packaging engineers, laboratory technicians and contract help.
* Managed the Packaging Laboratory. Created test methods to meet the demands of new packages, new machines, and technological advances. Laboratory generated over 200 test packs per year.
* Negotiated & implemented $3.0MM in cost saving over a 4yr period. Proposed another $5.0 MM in long term savings.
* Provided packaging-design and commercialization support for North America and Global markets. Help to commercialized 100 SKU’S within a year.
* Launched an entirely new product line for the do-it-yourself markets (15 new category SKU’S - LOWES).
* Developed and launched a patented dispensing bag for highly concentrated chemicals used by the top global retailers.
* Co-developed the first post foaming soap to be held in a recyclable plastic aerosol.

**FRU-CON Engineering,** Chesterfield, MO **1997 to 1998**

One of the largest construction and engineering firms in the nation. Fru-Con offers a complete project solution, including design, packaging / equipment procurement, construction, line start-up and building maintenance.

***Packaging Consultant / Project Engineer*:**

Johnson & Johnson Medical, Sherman Texas

Lead Packaging Engineer on a $20 million packaging revitalization program for Johnson & Johnson Medical.

Responsible for the redesign, medical device testing, documentation and implementation of new packaging materials on new processing machinery. Project deemed a success as completed within budget and on time.

NOVUS, Saint Louis Missouri

Packaging Consultant for a newly developed animal feed supplement. Responsible for the selection and testing of the primary and secondary packaging.

**United Industries / Chemsico (divisions of Spectrum Brands)** **1991 to 1997**

Maryland Heights, MO

A leading nationwide manufacturer and marketer of branded consumer products for lawn & garden care and insect control markets. Spectrum Brands markets Spectracide®, Hot Shot®, Cutter®, Peter®, Vigoro® and Sta-Green®. The Chemsico division contract fills private labeled cleaning chemical & insecticides in aerosol and liquid packaging.

***Corporate Packaging Manager***

* Built the Packaging Development Department from scratch: new packaging lab, systems and staff (3).
* Coordinated the packaging development and commercialization for all brands.
* Certified all potential packaging material suppliers (aerosol, corrugated, plastics, paper bags, flexible films, shrink labels and stretch film).
* Worked with material suppliers and contract manufacturers on quality requirements, lead times & packaging cost.
* Responsible for all point-of-purchase displays (floor stands, pallet displays and power wing units).
* Help design and construct the new manufacturing plant containing two new liquid filling lines and one new high-speed aerosol filling line.
* Led development of the breakthrough POWER PUMP, a patented pressure sprayer for dispensing lawn and garden chemicals. Coordinated the supplier selection and qualification of the plastic blow molded and injection molded parts.

## EDUCATION

Master of Arts Business Management – Webster University, Webster Groves, MO 1996

Bachelor of Science Engineering Management / Packaging - University of Missouri, Rolla, MO 1990

Associates of Arts Engineering – East Central College, Union, MO 1988

#### Awards /Professional Certifications /Development Training & Seminars

Packaging Awards/ Patents (2010) 3M Integrity Award

(2010) AmeriStar Award

(2009) DuPont Innovation Award

(2009) Cosmetic and Personal Care Environmental Award

(2009) Greener Packaging Environmental Award

(2005) HF Johnson Environmental Award

(2005) Patent: J-Flex dispensing system

(1995) Patent: Spectracide Power Pump Dispenser

Six Sigma (2006) 6 sigma / Black Belt course work – MSOE

LEAN Leader Training (2005) Process Improvement Methodology - JDI

Institute of Packaging Professionals (1998-2010) Certified Packaging Professional (CPP) & member