

## **QUALITY SEARCH – OUR FEE of 25% - JUSTIFICATION:**

When working with us at *Quality Search*, you should be happy to know that there is a significant value that you are receiving for the dollars that you will be potentially spending. Most top executives agree that today, more than ever, time is a precious commodity. In fact, experience has shown that the secret to success is the appropriate delegation of certain tasks that are time consuming and tedious. Because your time and the time of your associates is valuable, the delegating of the recruiting task, especially in a unique specialty such as Packaging Professionals is very common and often done. Consider the following:

- *As Specialists We Source, Identify, and Qualify the top 20% of Packaging Professionals and Present them to you.*
- *In our three decades of serving our client's needs we have conducted over 5,000 Searches for many of the Fortune 500-1,000 Companies.*

### ***Methods of our search include:***

- Extensive good old fashioned Phone Sourcing!
- Our Own Extensive Data Base
- Web sourcing: search engines
- Virtual communities: Linked in, Face Book
- Niche groups : IOPP etc.
- Directories (Dun & Bradstreet, Standard and Poor's, Hoovers.com etc.)
- Our Web Site Traffic! (Approximately 100,000 hits per year)
- Similar industries/vendors
- Client's Competitors
- Alumni lists & Convention attendee lists
- Company Directories, Associations & Niche Publications
- Referrals from other Candidates and Companies

### ***Value of Our Experience:***

Our Professional Recruiters have nearly 60 years of combined, reputable, recruiting expertise.

They are knowledgeable, savvy and experienced; they are ready to serve your unique professional needs. You may want to learn more [About Us](#).

### ***Additional Factors:***

The best candidates are often currently employed and performing their current job to their utmost ability and expending considerable energy and effort. They often do not have the extra time, nor the inclination to be scanning the want-ads or looking at job boards on the Internet.

***They need to be proactively RECRUITED!***

Our 25% fee is actually a **very fair and justified value for the service we provide** and the valuable time and effort that we save you. **It is the industry standard** and, in fact, was at 30-35% for many years until just recently. Finally, unless we produce results leading to success, we receive nothing for all of our efforts. The burden of proof is on us to perform to your satisfaction and our mutual benefit.

We hope to be able to work with and for you soon!